

CONDITIONS OF PARTICIPATION

1. GENERAL INFORMATION

1.1 NAME OF THE SHOW

46th INTERNATIONAL BOAT SHOW
(hereinafter called the Boat Show)

1.2 SPONSORSHIP

UCINA - Italian Marine Industry Association

1.3 ORGANIZERS

FIERA DI GENOVA S.p.A.
P.le J.F.Kennedy, 1
16129 Genova - Italy
tel. + 39 010 53911 - fax + 39 010 5391270
Website: www.fiera.ge.it - e-mail: fierage@fiera.ge.it
VAT Reg.No 00271880106 Tax Code 00540780103
(hereinafter called Fiera di Genova)

UCINA - Italian Marine Industry Association
P.le J.F.Kennedy, 1
16129 Genova - Italy
Boat Show Dept. tel. + 39 010 5769.829/824
Exchange tel. + 39 010 5769.811 - fax + 39 010 5531104
Website: www.ucina.net - e-mail: boatshow@ucina.net
VAT Reg.No 03459550103 Tax Code 80067350159
(hereinafter called UCINA)

1.4 DATE AND LOCATION OF THE BOAT SHOW

October 7 - 15, 2006
Exhibition Centre
P.le J.F.Kennedy, 1
16129 Genoa - Italy
Registrations opening date: 3rd April 2006
Registrations closing date: 3rd May 2006

1.5 SETTING UP

From September 25th to October 5th, from 7.30 a.m. to 8.00 p.m.
On October 6th, the day before the opening of the Boat Show, only finishing works will be allowed from 7.30 a.m. to 8.00 p.m.; the entrance of any means of transport and of boats into the Exhibition Centre as well as any operation related to the setting up of the stand is not allowed on this day.
Only few requests - sent to the Organizers with form 8 (included in the Exhibitor's Manual) - might be considered and authorized by the Organizers (if the latter deem the operations possible according to logistical and technical situation). In this case the Exhibitor subscribes the above mentioned form and accepts the conditions provided for at a service rate of € 50 + VAT/hour for each entrance, for 2 hours maximum, or a pecuniary sanction which the Organizers apply in compliance with what stated in art. 3.6 ("Sanctions"). The pecuniary sanction will be of € 1.000 for the entrance of setting up materials and/or of other goods taking more than 2 hours and of € 2.000 for the entrance of boats (no service rate/hour is provided in this case).
Dates and times of setting up of the areas set up by the Organizers are shown in the fitting-out descriptions.

1.6 THE BOAT SHOW

Opening Ceremony: on Saturday, October 7th at 9.30 a.m.
The Boat Show will be open to the public every day from October 7th to 15th, from 10.00 a.m. to 6.30 p.m.
The Exhibitors can enter the Boat Show from 8.30 a.m. and they shall leave it by 7.30 p.m.
Tech Trade, reserved to professionals, will take place on Monday and Tuesday, October 9th and 10th, from 10.00 a.m. to 6.30 p.m. in the S Pavilion 1st Gallery and in the C Pavilion Hall, Upper Floor and Gallery.

1.7 DISMANTLING

On October 15th, from 7.30 p.m. to 10.30 p.m.
From October 16th to 23rd, from 7.30 a.m. to 8.00 p.m. with the exception of S Pavilion Ground Floor. Dismantling of S Pavilion Ground Floor: from October 16th to 22nd, from 7.30 a.m. to 8.00 p.m.
Dates and times of dismantling of the areas set up by the Organizers are shown in the fitting-out descriptions.

1.8 PARTICIPATION RULES

According to what stated in art. 11 Participation Rules are made of the following parts linked together one with each other:

- Current "Conditions of Participation"
- General Regulations of Fiera di Genova, hereinafter called "General Regulations"
- Exhibitor's Manual - Timetables, provisions, standards, rates.

2. PARTICIPATION REQUIREMENTS

2.1 PRODUCTS CATEGORIES

Products display is allowed only to those products related to the marine industry as shown in the Index of Products of the Boat Show. Products display as well as lengths of boats displayed in the exhibition areas provided by the Organizers are listed in form T.

2.2 CHARACTERISTICS OF THE PRODUCTS

All the products exhibited and/or publicized at the Boat Show must be Exhibitor's own products or produced by the company for which the Exhibitor is the representative. The Organizers reserve the right to ask for suitable documentary evidence in order to prove accordance with what above.
Boats having the same dimensions one with each other will be admitted only if they have different exterior designs.
All the boats entering the Exhibition Centre for their display must be new, in perfect conditions, finished and ready for navigation. In case of dispute, the judgement will be passed to a special Experts Commission, designated by the Organizers, who will judge the final outcome in accordance with market traditions and usages.
Notwithstanding the provisions of article 3 of the General Regulations, Exhibitors are allowed to display:

- boats over 10 metres and up to 16 metres in maximum length, provided that the date of their registration or construction does not extend beyond 1 year prior to the opening of the Boat Show;
- boats over 16 metres in maximum length provided that the date of their registration or construction does not extend beyond 2 years prior to the opening of the Boat Show.

Maximum length means the distance metres from the foremost part to the aftermost part (according to Standard ISO 8666) of each boat displayed.
CE marking: on the occasion of the Boat Show the products belonging to article 4 of the legislative decree 18th July 2005 n. 171 are allowed to be displayed even if they do not comply with the provisions of the decree on condition only that the company involved shows visibly on a sign

(minimum size of it cm 29,7 x 21) what follows: "According to the directive 2003/44/EC amending the directive 94/25/EC the product is displayed without CE marking but it shall be put on the market in the European Union only if it complies with the standard qualifications provided for by the directive itself".
Boating accessories displayed on the occasion of the Boat Show must comply with domestic and international standards in force. Compliance with such standards often implies clear affixing of a proper marking on the product. In the case especially of accessories and equipment (and only of them) belonging to the annex 1 of the legislative decree 18th July 2005 n. 171 CE marking is necessary according to the decree itself which implements the directive 2003/44/EC amending the directive 94/25/CE. In the case of safety equipment belonging to the annex B of the Ministerial Decree 5th October 1999, n. 478, some of them must, as known, comply with the relevant domestic standards (expressed with ministerial decrees) and they must have specific markings. The Exhibitor must observe all these requirements for the products he displays and in the case of prototypes of accessories or of equipment, as such not complying with the standards to apply, the Exhibitor is allowed to display them on condition that the Exhibitor gives evidence to the public that these items can not be put on the market since they do not comply with the standards in force.
Historical boats will be admitted only on specific written authorization by the Organizers.
Boats and trailers manufactured by the same company may be exhibited in the same exhibition space. Trailers used for transport purposes to the Boat Show may be used as boat stands, provided that trailers manufacturer's mark is concealed.
The display of packages including outboard engines and boats manufactured by the same company with the same trademark is allowed.
Besides, companies manufacturing outboard engines are allowed to display the latter on the boats which they build or they make build for their own by the mother company manufacturing the engine, provided that such agreement is proved by the sole contract between the parties involved and that the package marketing is publicized.
The Exhibitor has no title and is not allowed to display a mark, which is different from the trademark of the Exhibitor himself and/or from the one of his represented company/ies.

2.3 DIRECT SALE

Companies wishing to retail their takeaway products at the Boat Show shall advise their request to the Organizers who will consider the space allocation in special areas reserved for retail and takeaway sale. Products sale and/or takeaway are not allowed out of the Shopping area, with the exception of publishing products and of promotional-advertising attendance products.
As a rule the Exhibitor is not allowed to give demonstration of the products displayed.

2.4 ADMISSION CONDITIONS

Companies admitted to the Boat Show either directly or indirectly shall have been in business for at least one year from the closing time of registration to the Boat Show (art. 1.4), and they shall have been working in the marine sector, for which they intend to participate in the Boat Show, for at least an equivalent period of time.
In the case of a company with various business activities, the Organizers have the right to request additional documentation. The same is also valid as in the case should the Organizers require evidence of company's continuous and actual working activity.
Provided that any company complies with what above written, and with regulations set out in the Participation Rules, the following companies may be admitted to participate at the Boat Show:

- Italian and foreign manufacturers;
- Representatives of Italian or foreign manufactures, provided that they have a sales organization throughout the Italian territory;
In case of pluralities of agency agreements, the products having the same trademark one with each other may only be displayed by one Exhibitor who has to be established and appointed by the manufacturing parent company. If the manufacturing company does not participate directly, it shall advise the Organizers not later than 30 days before the opening of the Boat Show which company is authorized to display its products on its behalf and it shall send suitable documentary evidence of the appointment;
- companies associations complying with the Participation Requirements. For each individual associated company, which has to belong to a common products category, the association shall produce many application forms as many requests for exhibition space of each associated company and it shall make the payment for each associated company according to what stated in article 3.2 of the current Conditions of Participation.
Companies association bind themselves and on behalf of each associated company, which itself shall even undersign the application form as agreed and accepted.
Each associated company shall validate any request to the Organizers through the legal representative of its association.
- wholesalers (for products not exhibited directly by the manufacturer and/or by the representative);
- retail traders (only for Shopping area and other areas provided by the Organizers);

Besides, trade associations as well as government administrations, boards and organizations operating in the leisure boating sector can be admitted to the Boat Show. However, their participation may only be that of promotional, advertising and representative purposes and the display of boats and/or specific products is prohibited.
Companies involved in bankruptcy proceedings are not, either directly or indirectly, admitted at the Boat Show with the exception of the case of receivership.

2.5 APPLICATION FOR PARTICIPATION

The application shall be produced by 3rd May 2006.
The application shall be sent complete with the following:

- Conditions of Participation and General Regulations duly signed for acceptance.
- Declaration of the date of establishment of the company stating that the company has been in business for at least one year according to article 2.1 and showing the specific activities carried out in the products category for which participation to the Boat Show is requested.
- Exhibitor's declaration stating:
 - that the Company is not submitted to any bankruptcy proceedings;
 - how many people make up Company's personnel on the roll in the marine sector (not required to shopping area companies, charters, brokers, press and services); the class of the total value of sales in 2005 in the marine sector as well is not required to these companies categories).
The Organizers reserve the right to ask the Italian applicant's up-to-dated Chamber of Commerce Certificate and/or Court Certificate, INPS declaration and/or further documents in order to admit the company to participate in the Boat Show.
Foreign companies must submit, where necessary, an equivalent reliable documentation issued by appropriate organizations or boards in the country in which company's head office is situated.
- Form for the listing in the Catalogue of the Exhibiting Company.
- Form for the display of boats and boats documents if requested by the Organizers.
- Statement of payment of the amounts due, together with the application form as stated in article 3.3.

Application form must be signed by the Owner in case of individual companies, and in all other cases by the Legal Representative or other person having signing authority. Incomplete applications as well as those with missing documentation will not be considered until their completion according to what required by the Organizers.
Late applications sent after the expiry date may be accepted at the discretion of the Organizers; should late applications be accepted by the Organizers, the exhibition rates will be surcharged of 10%.
The application form submission binds the applicant to be subject to all conditions and provisions provided for by Participation Rules - art. 1.8 - of the Boat Show.

3. PARTICIPATION ACCEPTANCE AND ADMINISTRATIVE PROVISIONS

3.1 ACCEPTANCE OF THE APPLICATIONS

Once the application is made, this becomes irrevocable for the applicant, who binds himself to accept the allocated exhibition space in accordance with rules and procedures set out in the General Regulations, even if allocated areas are different from those requested. Such allocation will be done with utmost regard to all the requirements of representativeness, of organization and of image of the Boat Show, and also according to the company solidity, to its commercial tradition and working dimensions.

However, the Organizers have the maximum discretionary power both for the acceptance of applications and for the determination of the exhibition spaces to be allocated to the applicants.

The Organizers are not bound in any case to communicate the non-acceptance of applications, nor to give the reasons why the application has been not accepted.

Applications acceptance communication will be given to the applicants by the issuing of the letter "Confirmation of Participation", sent by registered mail, which will be the sole document proving the admission of one company to the Boat Show. The invoicing of the deposit paid by the applicant at the time of his registration to the Boat Show is sent to the applicant itself, but it does not act as a confirmation of the space required.

The Organizers have the right to reduce or modify the exhibition spaces already allocated and born out in the letter "Confirmation of Participation", or to replace them with others, which may also be situated in different areas, in accordance with the General Regulations.

Should any case of this kind occur, the Organizers will adjust the amount due with no right for the Exhibitor to claim reimbursement or remuneration. In case of non-acceptance of the application on behalf of the Organizers, the same reserve the right to keep the registration fee as a refund for registration expenses.

3.2 COST OF PARTICIPATION

Participants to the Boat Show have to make the following payments according to what stated in the application form:

- registration fee
- fee for every represented company
- wholesale-dealers fee for every company manufacturing the items to be displayed
- rental fee for the hire of the exhibition space
- rental fee for the hire of the fitting-out - if provided - supplied by the Organizers
- additional proper fee for services provided
- any other amount provided for by Participation Rules – art. 1.8

Invoices of any amount or fee, according to the letters above mentioned, will be issued to the company whose name the application form is registered in.

Exhibition space fees, indicated above at letter d) do not include any kind of fitting-out. Any projection, pillar, column and or space for installation connections will be included in exhibition space fees.

Unless otherwise indicated it should be noted that prices are always exclusive of VAT.

3.3 TERMS OF PAYMENT

The application should be accompanied by the payment of the complete registration fee as well as 30% deposit calculated on the amount of the requested exhibition space. Previous debts due to Fiera di Genova for any exhibition jointly organized by Fiera di Genova and UCINA will be deducted from the amounts paid for the Boat Show.

According to article 3.2, the balance of the amount due for participation must be received by the Organizers by September 7th 2006 or by the closing term shown in the Confirmation of Participation **only with credit transfer** - issued to Fiera di Genova S.p.A. - **with fixed value running from September 7th 2006 or from the closing date shown in the Confirmation of Participation**. Fixed value date in the credit transfer must be running from the dates above mentioned in order to avoid penalty for delayed payment. Credit transfers shall be done:

on the bank account No. 000000003499 of the Bank BANCA POPOLARE DI NOVARA
- domestic bank codes: BBAN: cin M, ABI 05608, CAB 01400 – BIC: NVRBIT2N030
- international bank codes: IBAN: IT25 M056 0801 4000 0000 0003 499

or on the bank account No. 000000629120 of the Bank BANCA CARIGE SPA
- domestic bank codes: BBAN: cin T, ABI 06175, CAB 01472 – BIC: CRGIEG090
- international bank codes: IBAN: IT21 T061 7501 4720 0000 0629 120

In the event of non-payment, the Organizers have the right to cancel the space allocation and to impose sanctions as in accordance with the General Regulations, and to keep as a penalty the registration fee as well as the deposit amount.

According to what stated in art. 3.6 of the current Conditions of Participation, in the cases of delayed payments the Organizers will impose a penalty of 5% on the amount due in settlement, with a minimum of € 50.

The Exhibitors defaulting in any payment of the balance due will be not allowed to enter and bring their products and the setting up materials in the Exhibition Centre.

3.4 CHANGES TO ALLOCATED EXHIBITION SPACES

Boats Exhibitors shall advise any change of number and type of boats to be displayed within 30 days before the date of opening of the Boat Show. In such cases, the Organizers reserve the right to adequate the allocated exhibition space accordingly.

Should the Exhibitor need and advise any space reduction after this term, he will be bound to pay anyway the entire amount referred to the allocated space, and the Organizers may use space in excess either by creating some passages or for any other purpose.

3.5 RENUNCIATION/ABANDONMENT

As stated in article 9 of the General Regulations, should a company, after having presented the application, renounce his participation to the Show, it must inform the Organizers in writing at least 30 days before the opening of the Boat Show, stating and documenting the reasons.

The cancellation of the participation gives no right to the reimbursement of what was paid and does not exonerate from the payment of what may still be due according to article 3.2.

In any case, however, if the company advises its renounce not in writing or out of the term above mentioned, the company will have to pay the entire amount according to article 3.2, and also, as a penalty, a sum equal to double the said amount, plus the indemnification of any further prejudice.

3.6 SANCTIONS

Derogating what stated in article 43 of the General Regulations, always in consideration of the right of the Organizers to recover the integral payment of the amounts due as well as the compensation for damages brought about to the same by those participants infringing Participation Rules as per article 1.8, the Organizers reserve the right to apply, in their final judgement, according to the seriousness of the case, the following sanctions, even jointly:

- imposition of a pecuniary sanction in all the cases which are singled out in the articles of the Participation Rules
- temporary closing of the stand
- final revocation of concession of the stand
- notice with possible request for bank guarantee (amount of it to be assessed) which acts as condition for participation at the next edition of the Boat Show
- no admission to the next edition of the Boat Show

In addition to what stated in article 43 of the General Regulations, in case of serious breaches the Organizers have the right not to admit the Exhibitors to the next edition of the Boat Show or to modify any allocation criteria of the space to the prejudice of the Exhibitor himself. In any case, the Exhibitor must conform himself immediately to the indications given by the Organizers in order to eliminate the cause of such breach. Under no circumstances the Exhibitor can be entitled to

indemnifications or reimbursements of any kind.

If the Exhibitor does not conform himself to Participation Rules or to Organizers indications, he assumes consequent responsibilities, he authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes.

3.7 LISTING IN THE OFFICIAL CATALOGUE

UCINA is also entrusted with the editing of the Official Catalogue of the Boat Show.

In order to get listing in the Official Catalogue, the Exhibiting Companies shall fill in and return proper forms D, R and G together with the Application Form. Products and companies names listed in the forms above mentioned shall not be different from the ones written in the Application Form.

Foreign Exhibiting Companies wishing to get the name of their importer - one or maximum two importers - in Italy listed in the Catalogue have to advise it by filling in proper form I.

UCINA is not responsible for any possible error or omission in the printing of the Official Catalogue and in particular it declines all responsibility for the non-listing in the Catalogue of the Exhibiting Companies who have not sent forms D, R and G together with the Application Form or by September 4th, 2006.

Any addition or change of represented companies and of exhibiting wholesale-dealers – only for products display and without listing in the Official Catalogue – shall be required by September 11th 2006.

Companies wishing to have their advertisement in the Official Catalogue shall use proper forms P and L including any relevant rate and they shall send to UCINA advertising instructions and materials in compliance with stated terms and regulations.

3.8 PRESS NEWS

The Exhibiting companies wishing to give information and news about the products they will display at the Boat Show, can use form S and complete it with brochures and photographs with particular regard to new products.

The information received will be gathered and used by the Organizers in order to write Press Releases about the Boat Show. The Press Room of the Boat Show will have some spaces for collection and delivery of the press releases and of promotional literature of the Exhibitors.

The Exhibitors can advise their willingness to offer their products and any other item/action they deem necessary for television and photograph services.

4. EXCLUSION OF RESPONSIBILITY – INDEMNITY

The Organizers do not undertake any liability for damages (theft included) to persons and things, by whoever and however caused. In any case, the Exhibitor who is responsible for damages, even indirectly, for which Organizers' responsibility is involved, shall relieve and indemnify the latter against any responsibility and any claim for damages whatsoever lodged by third party who have been damaged.

5. OBLIGATIONS AND PARTICULAR PROHIBITIONS

5.1 OBLIGATIONS AND PROHIBITIONS

According to what stated by Participation Rules – art. 1.8 - or to any instruction given by the Organizers about deadlines for the goods entering the Exhibition Centre, exhibition spaces allocated on land as well as in water must be fully prepared and ready by 8.00 p.m. of Thursday, October 5th 2006. If the exhibition spaces are not occupied by this term, they will be considered resigned, and the Organizers may use them in any way.

In order to place boats correctly in the exhibition spaces, both on land and in water, the Organizers reserve the right - if necessary - to inform the Exhibitors about the date by which boats should be placed in the allocated space.

On October 6th 2006 a special Commission will carry out a general inspection to check full Exhibitors observance of all the rules provided for.

The occupation and fitting-out of the exhibition spaces should be carried out punctually in accordance with the allocation, and with all the rules set up by the Organizers.

In the case of non-fulfilment the Exhibitor assumes consequent responsibilities, he authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes.

Exhibitors of boats up to 15 metres in length of the hull and in any case up to 16 metres in maximum length have to show on visible sign (minimum size cm 29,7x21) for each boat displayed the price in Euro exclusive of VAT (minimum height of letters 3 cm), the price including Italian VAT specifying its percentage rate (minimum height of letters 1 cm) and CE design category. Lengths above mentioned shall be the ones complying with what stated in the Standard ISO 8666.

The Exhibitor is forbidden to sublease totally or partially, even free of charge, the exhibition spaces allocated to him. Should this happen, space allocation will be revoked and sanctions provided for by article 3.6 will be applied.

The following are absolutely forbidden to Exhibitors:

- the occupation of any space, for any reason and in any case, different or larger than those already allocated
- the display of products or items not listed in the application form, as well as the display or promotion of products or items supplied by companies which do not have the requirements provided for by the current Conditions of Participation
- the display of their own products or represented products in stands which have been allocated to other Exhibitors
- the display of products or items not corresponding to the product area for which the stand was allocated, with the exception of minor items being complementary to the displayed category
- the display of outboard engines assembled on boats exhibited on land (with the exception of tender - being equipment of the boats displayed)
- the display of working engines or machines without Organizers special permission
- the display of second-hand products except those indicated in article 2.2. On the contrary Exhibitors are allowed to display signs showing technical details of second-hand boats built at first by the Exhibitor himself or by a company represented by the same
- the display of boats which are not in perfect conditions
- the display of unfinished boats
- the sale of products not related to the publishing activity in the stands allocated to the publishing companies
- the display of boats having the same dimensions and identical exterior design one with each other
- boats sea trials during the Boat Show as well as during setting up and dismantling
- in no case the Exhibitor is allowed to conduct market pools during the Boat Show unless authorized in writing by the Organizers.

5.2 STAND PROJECT

The Exhibitor shall send Stand Project Form (included in the Exhibitor's Manual) stating under his own responsibility that the setting up of the stand allocated comply with regulations provided in Exhibitor's Manual.

Stand Project Form shall be produced within 15 days from the mailing date of "Confirmation of Participation" letter; if the Organizers mail the "Confirmation of Participation" letter after September 7th, Stand Project Form shall be produced by September 22nd, 2006 and in any case before the starting date of setting-up operation.

In case of particular setting up which do not fully comply with what stated in the Participation Rules or having additional storeys, the Exhibitor shall send to the Organizers Stand Project Form together with two copies of the project of the stand within the deadlines above mentioned specifying exact sizes and setting up materials of the stand.

The Organizers will examine such projects and they will advise the Exhibitor their judgement about any element not complying with what stated in the Participation Rules together with related reasons in due time. The Organizers reserve the right not to approve, in their unconditional judgement, those projects, which do not comply with the Participation Rules.

However each Exhibitor shall inquire about the result of project evaluation. If setting up of the stand is carried out even if it does not comply with the approved project and with the standards and regulations of each exhibition area, or in any case without the approval of the

Organizers, the latter, according to what stated in art. 3.6 "Sanctions" of the current Conditions of Participation, will apply a pecuniary sanction, fitting the size of the non compliance, ranging from 10% to 50% on the renting amount due for the stand allocated and they will be entitled to any indemnity caused by the non-fulfillment apart from the appliance of the sanction.

In any case setting up of this kind shall be removed and/or changed as requested by the Organizers.

In the case of non-fulfillment the Exhibitor assumes consequent responsibilities, he authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes.

5.3 SELF-CERTIFICATE

Before the beginning date of stands setting up the Exhibitor shall produce to Fiera di Genova the self-certificate of any material used for stand setting up and of any technical equipment (facsimile of self-certificate included in the Exhibitor's Manual); self-certificate shall be signed by a legal representative of the company.

The Exhibitor shall give the certification documents to Fiera di Genova and/or to competent Authorities.

5.4 STAND OCCUPATION

Before starting occupying and setting up the stand, the Exhibitor shall require the supply of basic stand services to the Exhibitors Service Centre with the proper form "Stand Occupation" (included in the Exhibitor's Manual). The Exhibitors Service Centre will supply services required if the Exhibitor has paid the balance due for the participation.

Should any anomaly be noticed at the time of occupation of the stand allocated, the Exhibitors required to point it out to the Exhibitors Service Centre directly with the form above mentioned. The Exhibitors Service Centre will examine the anomaly pointed out.

5.5 CLEANING

The Organizers give the areas clean to the Exhibitors and they pick up debris and clean all the common areas, while cleaning of the stands has to be done by the Exhibitors.

The Exhibitors shall collect debris at their stand and throw it as follows: during setting up and dismantling times in the proper containers located in the corridors or near entrances of each pavilion; during the Boat Show along the corridors in the hours hereinafter shown.

During setting up and dismantling the Organizers dispose of debris of small dimensions only, as for example usual waste, scraps, component of light packages, etc.

The Exhibitor shall take care of disposing of all other materials, being different from the ones listed above, as for example setting up materials partially used or unused, setting up components, panels or sections of panels, bulky packages, carpet, pallets, bulky materials, etc.

With regard to final part of dismantling operations explanations are given in article 5.11.

Cleaning of the stands shall be made from 8.30 a.m. to 10.00 a.m. and from 6.30 p.m. to 7.30 p.m.; works shall be made by personnel appointed by the Exhibitor and provided with regular admission pass.

5.6 SUPPLYING

The Exhibitors, who need to do supplying operations, shall ask the Organizers with proper "Supplying" form (included in the Exhibitor's Manual) the authorization for such operations.

The Exhibitors requiring the authorization for supplying operation will have a temporary permit to enter the Fairground at the times hereinafter shown. Supplying operations shall be made at the entrance of Via dei Pescatori from 8.30 a.m. to 10.00 a.m. and from 6.30 p.m. to 7.30 p.m..

The Exhibitor is required to advise the current indications to its suppliers, making them observe current standards and rules.

In the cases of regulations non-fulfillment, the Organizers reserve the right to make remove the illegally parked vehicles and/or transport means at Exhibitor's expenses and risk.

With regard to what above mentioned the Exhibitor authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes. Besides, according to what stated in art. 3.6 "Sanctions" of the current Conditions of Participation, the Organizers will apply a pecuniary sanction of € 250 for lightweight vehicles and € 500 for heavy weight vehicles and they will be entitled to any indemnity caused by the non-fulfillment apart from the appliance of the sanction.

5.7 SPECIAL COLLATERAL EVENTS

For any collateral and promotional event held at the stand the Exhibitor shall require in writing proper authorization to the Organizers. The Organizers reserve to right to approve or disapprove the requests.

5.8 COURTESY SERVICE

"Courtesy service" or other initiatives organized by the Exhibitors for their guests refreshment shall be previously authorized by Fiera di Genova.

In any case, Exhibitors having the necessary health authorization exclusively will be allowed to serve pre-cooked plates and/or light meals which shall be served by personnel with health card only. Products offered shall be served in their original durable packaging and disposable containers.

Provided that specialised firms can be used by the Exhibitors, the "courtesy service" shall be carried out in a suitable area reserved inside the stand.

5.9 AUDIO EQUIPMENT

Audio equipment, both for music and for voice amplification, must be previously authorized by the Organizers and in any case the scattering field of the performance must be limited exclusively to one's own stand.

Sound recordings shall be authorized by S.I.A.E. – Italian Authors and Publishers Association – (Genoa Office: Piazza Borgo Pila, 40 – Corte Lambruschini – Torre A – 15th Floor – Genoa - Tel. 0039 010 586908).

5.10 ADVERTISEMENT

Any kind of advertisement in the Exhibition Centre, both outside Exhibitor stand (brochures delivering, signs or other promotion actions) and inside Exhibitor stand, shall be authorized by Fiera di Genova and be regulated according to the contract and the rates set by Fiera di Genova itself.

The Exhibitor is allowed to carry out advertising activity inside his own stand promoting the companies and the products which shall have been previously declared in the Application Form.

No advertisement is allowed if it is in contrast with the legal and regulation provisions in force, with public order and morality or if it can cause any damage or inconvenience both to the participants and to the visitors.

Fiera di Genova reserves the right to revoke any authorization given to the Exhibitor and, due to technical and service reasons, to order the removal, the stop, the change and the transfer of the advertising means used by the Exhibitor.

5.11 STAND RESTITUTION

Once the Boat Show is over, the stand shall be given back in the same conditions which it was like at the time of its occupation; the Exhibitor shall advise with proper "Stand restitution" form (included in the Exhibitor's Manual) the time of end of stand dismantling to the Exhibitors Service Centre. The Exhibitor shall require to the Exhibition Service Centre "Stand restitution" form countersigned by the Exhibition Service Centre itself; this document proves that the restitution of the stand from the Exhibitor to the Organizers complies with Participation Rules.

The Organizers decline all responsibility for sliding ways and for goods left in the stands. The Exhibitors are informed that once dismantling is over, inspections of the spaces rented at the Boat Show will be carried out; if the Exhibitor has not given back the stand in the same conditions which it was like at the time of its occupation, the Organizers will charge to the Exhibitor any possible damage detected as well as the removal/alienation of any material and/or debris left.

5.12 TRADEMARKS

Any use of the trademark Salone Nautico Internazionale, including all its changes, abbreviations, simplifications, marks and logo, shall be previously authorized in writing by Fiera di Genova, who is the owner of it.

6. REGULATIONS OF THE MARINAS

The Exhibitor, under his own full and conscious responsibility, must ensure that the documentation covering his boats, engines and licenses is in order and that all equipment provided for by the law is on board. For any uncertain case the Organizers may demand a survey on board made by the competent Authority.

The Organizers reserve the right to order the removal of any boat if sizes of it are not in accordance with what declared by the Exhibitor. In this case, the Exhibitor will be held liable in full for any damage caused and he will not be entitled to any refund for failure to exhibit. The Organizers reserve the right to apply sanctions provided for by article 3.6 of the current Conditions of Participation.

As a rule each berth will be allocated jointly with an office at the pier according to space availability. All the units moored in the Marinas must have on board enough permanent personnel, should any circumstance call on it to intervene, due to any reason (worsening of sea conditions, etc.).

In the whole area of the Marinas speed limit shall not be over 3 knots.

No vehicles are admitted in the piers either during the Boat Show or during setting up/dismantling time.

The Exhibitors must observe the following regulations:

- should the Exhibitor spill any hydrocarbon or oily liquid in the water or on the piers, he shall advise it to the Exhibition Service Centre and to the Mooring Service. The Organizers will make clean the area, charging any cost to the Exhibitor;
- the watercraft engine compartment shall be ventilated before its starting up in order to avoid any explosion and/or fire caused by possible gas accumulation;
- all the electrical equipment shall be kept in perfect conditions of working and insulation;
- refuelling shall be made exclusively at petrol station pier;
- boats washing during opening time to the public of the Boat Show is strictly forbidden;
- foamy products for washing are forbidden;
- no liquid or solid materials of any kind shall be thrown off board or on the piers; suitable containers are available along the piers;
- form for electric power shall be fully filled in by the Exhibitor for electric power to be supplied. Please note that no electric connection can be installed if its power is higher than the one, which has been declared;
- boats sea trials are forbidden during the Boat Show as well as during setting up and dismantling

Each boat shall have UCINA flag, supplied by the Organizers, and shall keep it in evidence.

7. TRAFFIC REGULATIONS AND PARKING IN THE EXHIBITION CENTRE

Traffic of any kind of vehicle and of means of transport in the Exhibition Centre does not imply any responsibility of the Organizers and road circulation of any vehicle/means of transport in the Exhibition Centre is strictly forbidden during the opening time to the public of the Boat Show.

The speed limit allowed in the Exhibition Centre is 20 Km/h.

The drivers shall fully observe instructions given by Fiera di Genova personnel in charge of traffic management in the open-air areas and in the pavilions.

Parking any vehicles and any other kind of means of transport in the exhibition areas is strictly forbidden; no parking as well for vehicles and/or for transport means near the ways out of the Boat Show.

The Exhibitor shall advise present regulations to his suppliers in order to let them observe the current regulations.

In the cases of regulations non-fulfillment, the Organizers reserve the right to make remove the illegally parked vehicles and/or transport means at Exhibitor's expenses and risk.

With regard to what above mentioned the Exhibitor authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes. Besides, according to what stated in art. 3.6 "Sanctions" of the current Conditions of Participation, the Organizers will apply a pecuniary sanction of € 250 for lightweight vehicles and € 500 for heavy weight vehicles and they will be entitled to any indemnity caused by the non-fulfillment apart from the appliance of the sanction.

8. SERVICES AND RATES

8.1 EXHIBITORS PASSES

EXHIBITOR PASSES

The Exhibitors are entitled to have the following free passes: 4 passes for each Exhibitor plus 1 pass per every 16 square metres up to a maximum of 20 passes.

In addition to free passes the Exhibitor can require and buy other passes in the proper form (included in the Exhibitor's Manual) according to the following conditions: at € 27,50 (VAT excluded)/each additional pass the Exhibitor can require 4 passes maximum (no relation with the amount paid for the allocated space), plus 1 pass per every additional amount of € 1.000 of the total amount paid for the allocated space (VAT excluded).

Each pass is valid for 10 entrances.

The Exhibitors wishing to go out and come back to the Boat Show many times in the same day can show their Exhibitor pass at proper delivering points and have a special bracelet enabling them to enter again the Fairground.

Balance amount of passes shall be paid at the time of their collection.

OVERNIGHT STAY PASSES (MARINAS)

The Exhibitors who are going to stay on board of the boats moored in the Marinas, have to ask for overnight stay passes by September 22nd 2006 (mailing date) with "Overnight stay passes" form (included in the Exhibitor's Manual).

The Organizers reserve the right to evaluate any request over the deadline and to give overnight stay pass charging to the Exhibitor € 50 (VAT excluded) for each pass required after September 22nd.

Balance amount of the overnight stay passes shall be paid at the time of their collection.

For safety reasons each overnight stay pass will be named and it shall be produced together with an identity document both at the entrances of the Boat Show and to the surveillance staff.

Overnight stay passes quantities can be supplied as follows: maximum 3 overnight stay passes per each boat up to 16 metres in length, maximum 6 overnight stay passes per each boat from 16 to 24 metres in length, maximum 9 overnight stay passes per each boat over 24 metres in length. In any case delivery measure of overnight stay passes will comply with standards provided for by navigation directives.

Overnight stay passes are not valid during opening hours to the public; the crew of each boat needing to enter the Boat Show during opening hours to the public, shall have a different pass supplied by the Exhibitor.

8.2 INVITATION CARDS

The Exhibitor is entitled to have free invitation cards according to the total amount paid for the allocated space (VAT excluded) as follows:

- 10 as a basis for each Exhibitor
- 5 for amounts over € 1.000
- 10 for amounts over € 5.000
- 20 for amounts over € 10.000
- 40 for amounts over € 15.000
- 60 for amounts over € 20.000
- 80 for amounts over € 50.000
- 100 for amounts over € 100.000

In addition to invitation cards above, the Exhibitor can require and buy invitation cards at € 5,50 (VAT excluded)/each card according to the total amount paid for the allocated space (VAT excluded) and following the criteria hereinafter:

- basis up to 20 invitation cards maximum (no relation with the amount paid for the allocated space)

plus 20 invitation cards per every amount of € 1.000 of the total amount paid for the allocated space (VAT excluded)
plus additional quantity as follows:
20 for amounts over € 1.000
50 for amounts over € 5.000
100 for amounts over € 10.000
150 for amounts over € 15.000
200 for amounts over € 20.000
250 for amounts over € 50.000
300 for amounts over € 100.000

The Exhibitor wishing to buy the invitation cards has to require them in the proper form (included in the Exhibitor's Manual) by 2nd September 2006. Any request of invitation cards sent by the deadline exceeding the quantities above listed will be evaluated by the Organizers; the request shall be motivated by the aim of promoting the Boat Show among significant targets of visitors with specific promotional actions.

Balance amount of the invitation cards shall be paid at the time of their collection.
Invitation cards which have been bought and not stamped will be refunded after the end of the Boat Show.

The Exhibitor takes note and accepts that Fiera di Genova will provide, if required, a printout from the Electronic Data Processing Centre, including the serial number of the invitation cards produced at the tickets offices. From this printout the Exhibitor will be able to make statistical control and to verify the use of each invitation card.

Invitation cards are means of promotion helping the Exhibiting Companies; for this reason cards sale and/or cards trade are strictly forbidden.

The Organizers will inform the Competent Authorities about any possible misuse of the invitation cards. The Exhibitors are requested to deliver this information and these provisions widely who it may concern to, avoiding this way damages to the image of the Boat Show and to cooperate with the Organizers by reporting any case of loss, theft and/or shortage of invitation cards.

8.3 CAR PARKING PASSES

Only cars provided with their own proper car parking pass will be admitted in the parking areas, located outside the Fairground.

In relation to registration fee paid, each Exhibitor can have a car parking pass by requiring it to the Organizers with proper form "Car parking pass" (included in the Exhibitor's Manual). The Exhibitor shall make arrive its request to the Organizers by 2nd September 2006. Any request over the deadline or for more than one pass will be evaluated by the Organizers according to the availability of car parking areas.

The Exhibitor recognizes that the use of reserved parking area - marked with letter "E" - does not imply a contract ex art. 1766 segg. C.C., and the Organizers are not responsible for any damage, including partial or total theft of a vehicle, by whoever and however caused.

During the Boat Show vehicles type-approved for goods transport, trucks, tractors, caravans, campers, trailers are not allowed to park either inside the Exhibition Centre or in the reserved parking areas even if they are provided with a car parking pass.

In case of non-fulfillment the Organizers reserve the right to make remove the vehicles/transport means at defaulter's expenses and risk.

With regard to what above mentioned the Exhibitor authorizes the Organizers to intervene directly and he relieves the latter of any direct or indirect responsibility according to the current Conditions of Participation, which the Exhibitor himself subscribes. According to what stated in art. 3.6 "Sanctions" of the current Conditions of Participation, the Organizers will apply a pecuniary sanction of € 250 for lightweight vehicles and € 500 for heavy weight vehicles and they will be entitled to any indemnity caused by the non-fulfillment apart from the appliance of the sanction.

8.4 INSURANCE

The Exhibitor accepts any condition of participation by signing the application; the Exhibitor consequently accepts the compulsory insurance cover provided for by the Organizers as detailed in the insurance scheme (included in the Exhibitor's Manual) valid also for setting up and dismantling. Cost of insurance cover is included in services rate, shown in form T enclosed.
The Exhibitor is suggested to be present and take care of his stand for the whole Boat Show.

8.5 ELECTRIC POWER AND WATER

A flat rate payment for electric power and water supplies and connections is established according to the rates shown in form T enclosed.

Supplies are the following:

1 kW each 16 sq m for all exhibition areas with the exception of berths of Piers D, E, F, G, H, I having the following supplies:

- boats from 12 to 16 m: 1 plug of 16 Ampere monophase (about 3 kW for each unit)

- boats from 16 to 24 m: 1 plug of 32 Ampere three-phase (about 15 kW for each unit)

- boats from 24 to 32 m: 1 plug of 63 Ampere three-phase (about 30 kW for each unit)

- boats over 32 m: 1 plug of 125 Ampere three-phase (about 60 kW per each unit)

Should the Exhibitor need more electric power than the kW quantity supplied and included in the rates above mentioned, he has to ask for it to the Organizers who assess the feasibility of the request.

In the case of acceptance of the request, each additional kW used is charged at € 45,00 + VAT.

The Exhibitor can require the Exhibition Service Centre connections to electric power and water with "Stand occupation" form.

8.6 PHONE

The Exhibitor can order temporary phone and Internet supply connections by sending the proper form together with the relevant payment to Fiera di Genova.

8.7 CUSTOMS PROCEDURES

The Forwarding Agents, as Official Suppliers of Fiera di Genova, are able to complete any customs procedures related to the railway, sea, harbour and air field; actual fees charging shall be previously agreed by the Exhibitor with the Forwarding Agent himself.

The entry outwards of temporary imported goods shall have proper customs clearance, which shall be released by the Forwarding Agent and deposited at the vehicles gates.

Since the customs clearance refers to a single product, as many customs clearances as the temporarily imported goods are required.

On the occasion of international exhibitions the areas of the Marinas are not used as a yacht harbour and therefore the boats displayed in these areas, as well as all the other products on display, must be submitted to the regulations regarding temporary import.

8.8 HANDLING IN THE EXHIBITION CENTRE

Loading and unloading operations of national or cleared products and goods shall be carried out by handling means of the Official Suppliers who the Exhibitors shall rely on and contact previously even for any operation involving the use of special means.

Whenever exceptionally the Exhibitor plans to make use of third party means for unloading, loading and handling operations in the Exhibition Centre, he shall comply with the following:

- a written application for the entrance of third party means in the Exhibition Centre shall be sent previously to Fiera di Genova by September 22nd 2006 (mailing date). The Exhibitor shall specify in the request the name of his supplier and of the handling means, the date scheduled for the necessary operations, the pavilion and the stand number/s, how many boats shall be handled and their dimensions. Fiera di Genova will survey technical characteristics and safety equipment requirements according to the Law n° 626/94 and will issue a special pass, which the Exhibitor shall make visibly show on the means used. Lifting and handling means without the special pass above mentioned will be not admitted in the Exhibition Centre;

- any handling means shall leave the Exhibition Centre at the end of loading/unloading or handling operations;
- the Exhibitor shall make sure the lifting and handling means used are provided with the personnel needed in full compliance with current regulations;
- the Exhibitor shall make sure the supplier is covered by insurance not only for the hooked and towed materials, but also against any risk according to the law.

The Organizers disclaim any responsibility both towards Exhibitors and towards any other third party regarding the operation performance above mentioned and any other damage hereof derived or referable to.

Trucks, trailers, caravans, cranes and sliding ways are not allowed to stop either inside the Exhibition Centre - unless for the time strictly necessary to load/unload the goods to the stands - or outside in the parking areas of the Boat Show. In the cases of regulations non-fulfillment, the Organizers will act according to what stated in art. 7 of the current Conditions of Participation.

When the Boat Show is closed no motor vehicle is allowed to be parked inside the Exhibition Centre even if it has a breakdown.

The drivers of loading, transport or hauling means shall not leave the vehicles for the whole period, which they are inside the Exhibition Centre for.

In order to speed up unloading operations, from October 3rd to 5th admission of means of transport, boats and goods in the Pavilions shall be previously authorized by Pavilion personnel in charge, according to the conditions of traffic inside the Exhibition Centre, of handling procedures and of the operations under way and considering also suppliers availability.

8.9 PACKAGES STORAGE

Packages shall be removed from the stands and from the Pavilions by 8.00 p.m. of October 5th. Whenever the Exhibitor does not arrange for the packages to be removed and stored, he shall deliver them to the Handling Suppliers, on previous agreement between the parties; the Suppliers will collect and store the packages in proper areas, and they will give packages back at the end of the Boat Show. Transport costs will be charged to the Exhibitor by the Supplier directly. Fiera di Genova declines all responsibility for the matter.

9. TECHNICAL REGULATIONS, PROCEDURES FOR SETTING UP AND DISMANTLING, ENTRANCE/EXIT PASSES

The Exhibitor shall comply with what indicated in Exhibitor's Manual with regard to any further matter regarding the following: procedures for the setting up and the dismantling, entrance/exit passes, technical regulations on safety in the stand and at work, fireproofing procedures, electric equipment, special provisions in the Boat Show Areas.

10. USE OF THE INFORMATION

The personal, private, business data as well as the information about trade and production - required to the Exhibitors - will be used for the organization of the Boat Show and for other uses which the law consents.

The personal, private, business data as well as the information about trade and production activity of each Exhibitor will be propagated, they will be given to the press, and they will be conveyed to the interested parties, asking for information of the kind, through the Boat Show Catalogue and through any other propagating form if deemed as useful; such diffusion will be always done in absolute compliance with the law in force for secrecy.

The Exhibitor, according to the law in force, allows that his data are propagated even in the countries outside the European Union.

Missing information not given by the Exhibitor may compromise his participation in the Boat Show or prevent the listing of his name in the official publications of the Boat Show.

The Exhibitor can assert his own rights provided for by article 13 of the law 31/12/96 n° 675 in order to know, to be informed, to verify, to change, to update and correct his data which are collected or else to object to the use of them, according to the organizing possibilities.

The Organizers, by their pro-tempore legal representatives both having location in P.le Kennedy 1 - Genova, are the holder of the use of the gathered personal data.

11. OTHER REGULATIONS

All the provisions written in the current Conditions of Participation and in the Participation Rules listed in article 1.8 are essential and inseparable one from each other.

For all what not explicitly stated in the present Conditions of Participation, the contents of the General Regulations and Exhibitor's Manual will be applied, or else, reference will be made to the indications given each time by the Organizers.

Participation Rules listed in article 1.8 of the present Conditions of Participation and all the forms for participation in the Boat Show are drawn up in Italian and in other languages. In the event of discordance between the various texts, the Italian text will prevail.

The undersigned Company declares that it has taken note of the General Regulations, of the Conditions of Participation, of Exhibitor's Manual and of all relevant enclosures and it accepts and subscribes their content.

STAMP AND SIGNATURE
OF THE PERSON IN CHARGE OF SIGNING

As in conformity with articles 1341 and 1342 of Italian Civil Code of Law, the undersigned company declares to approve explicitly:

what stated in the articles of the General Regulations: 5 (application for participation), 8, 9, 10, 11 (renunciation), 12, 14, 15, 28, 35, 36 (responsibilities for damages), 38 (photographs, reproductions), 39, 40 (dismantling and removal of the stand), 42 (special prohibitions), 43, 44 (sanctions and guarantees), 45, 46, 47, 49 (general and final regulations)

and besides what stated in the articles of the Conditions of Participation: 2 (participation requirements) and especially 2.2 (characteristics of the products), 2.3 (direct sale); 3 (participation acceptance and administrative provisions) and especially 3.1 (acceptance of the applications), 3.3 (terms of payment), 3.4 (changes in allocated exhibition spaces), 3.5 (renunciation/ abandonment), 3.6 (sanctions); 4 (exclusion of responsibility - indemnity); 5 (obligations and particular prohibitions) and especially 5.1 (obligations and prohibitions), 5.2 (stand project), 5.7 (special collateral events), 5.8 (courtesy service), 5.10 (advertisement), 5.11 (stand restitution); 5.12 (trademarks); 6 (regulations of the Marinas); 7 (traffic regulations and parking in the Exhibition Centre); 8 (services and rates) and especially 8.2 (invitation cards), 8.3 (car parking passes), 8.4 (insurance), 8.7 (custom procedures), 8.8 (handling in the Exhibition Centre), 8.9 (packages storage); 10 (use of the information).

STAMP AND SIGNATURE
OF THE PERSON IN CHARGE OF SIGNING

DATE _____